



“The team was very helpful and accommodating. This complex, one-of-a-kind project required extensive problem solving along the way. It was invaluable to have a true partner willing to work with us on finding the right solutions.”

SCIENTIST, MANAGER OF INCENTIVE AND TECHNICAL ASSISTANCE PROGRAMS

RESULTS

- ✓ One-stop place to see all projects at once
- ✓ Real, empirical data
- ✓ Comprehensive data to quantify and analyze the energy and water savings
- ✓ Remote monitoring that helps speed up and simplify records collection
- ✓ Great learning experience, in particular knowledge around irrigation in CA
- ✓ Excellent customer service
- ✓ Custom development to meet the agency’s needs



CUSTOMER CASE STUDY

The State of California works with growers to monitor energy and water savings on California farms.

The Challenge

The state agency awarded grants to farms. This agency is required to audit 10% of its grant-funded projects by quantifying the savings and analyzing the overall benefits.

The agency needed a solution that would streamline the auditing process, but would also give them insight into the day-to-day world at the farm and the true impact of their programs. Working with a third-party vendor allowed them to conduct the research remotely, which helped facilitate the records collection process.

The Solution

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“The data we get from the dashboard is very interesting and helps us understand each project’s situation and outcome. It is a one-stop place that allows us to see all projects at once.” -State agency scientist

